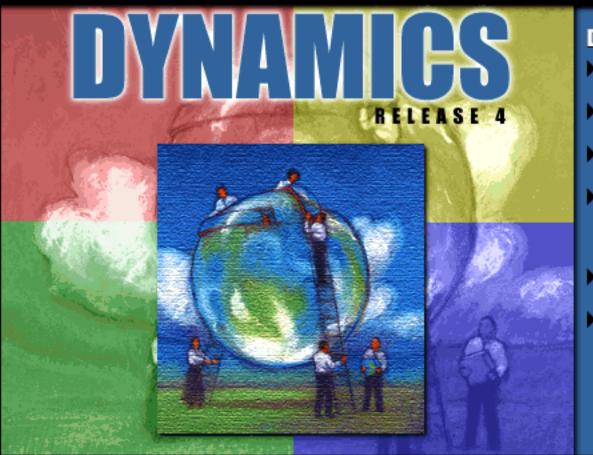
Great Plains Dynamics: industry-leading access to information with world class service and support.



DYNAMICS RELEASE 4

- Overview Brochure
- New Features
- Movies
- Evaluation Software

JUST FOR FUN

- Screensaver
- Dynamics Game







Great Plains Dynamics: industry-leading access to information with world class service and support.

With over 10,000 customers, Great Plains Dynamics is the industry's leading accounting solution for Microsoft Windows and Windows NT. More customers choose Dynamics because it delivers unparalleled access to decision-driving information. Dynamics also has a proven track record of delivering the latest and best technologies to its customers first, giving them a significant competitive advantage and continuously adding value to their organizations. And, without a doubt, our legendary commitment to customer support at every stage of the process gives you the reassurance you need when making a decision of such great importance.

And speaking of reassurance, one of the latest causes for sleepless nights in the business community has been the impending Year 2000 date change. (It may even be the reason you're looking at replacing your accounting system.) While the Year 2000 date change seems to have caught much of the computer industry by surprise, it should be no surprise to you that Great Plains Dynamics was designed from the beginning to be Year 2000 compliant, which means you'll have one less application to worry about on New Year's Eve in 1999.

The right solutions for today, with a vision to the future, from a company you know you can trust. That's Great Plains Dynamics.

















Open access to information gives your business a true competitive advantage

Great Plains Dynamics gives your business more ways to get at your financial information than any other application. We believe that open access to information is key to your ability to strike quickly, identifying opportunities and reducing inefficient business practices. By consistently getting the answers you need when you need them, you'll make smarter decisions more often, making it possible to grow your business faster and more profitably. Here are just a few of the ways Dynamics gives you a competitive edge through open access to information:

A superior user interface

By design, Great Plains Dynamics makes all related information instantly available, wherever you are in the system. Inside each window, visual cues show you where more information can be reached. Entering an order? All customer, item, pricing, tax, shipping and other relevant information is just a click away.

Powerful drill downs

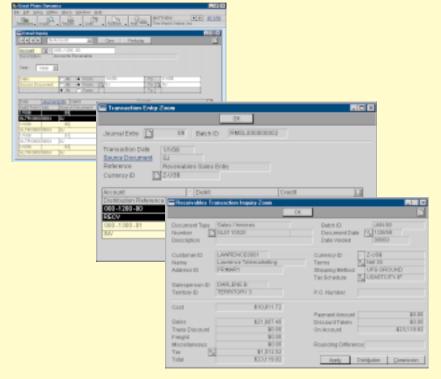
Dynamics' powerful inquiry capabilities allow you to quickly locate an entry, then drill down to the originating transaction for instant access to accurate information. Multi-dimensional drill downs can even cross modules to expose the underlying details, and all related information is instantly accessible at any time.

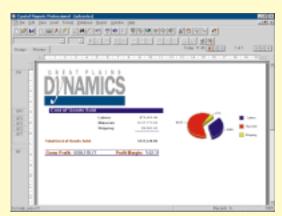
Rich reporting capabilities

In addition to comprehensive standard reports, Dynamics makes it easy to restrict, enhance or create new reports to show the specific information you need. You can save unlimited versions of each report, and individual reports can be grouped and printed together for consistent analysis.

Multiple report destinations

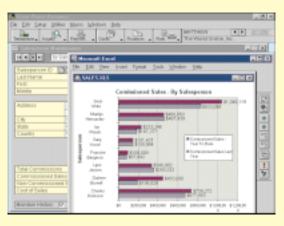
Reports can be printed, or sent to the screen where they can quickly be searched for specific pieces of information. Reports can be saved to a file to be included in a spreadsheet or other business application, or they can be e-mailed directly to decision makers. Reports can even be printed in Internet-standard HTML format so you can easily publish them for non-accounting users on your financial intranet.





Industry-leading reporting tools

In addition to its built-in report writer,
Dynamics offers Crystal Reports for highly
flexible business reporting, and FRx for
superior financial reporting. These reporting
tools deliver virtually unlimited reporting
flexibility, so you get the exact information
you need in a way that makes sense to you.



Open integration standards

Great Plains Dynamics is the #1 accounting software when it comes to delivering the industry's leading integration standards. By taking advantage of ODBC, OLE Automation, ActiveX controls, VBA and DDE, Dynamics enables you to seamlessly integrate your accounting information with most popular business applications.

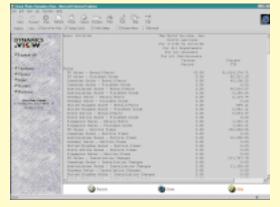
Seamless integration with Visual Basic

Because Dynamics offers the latest in industry-standard integration methods, you can easily and seamlessly integrate Dynamics with applications created with Visual Basic. OLE

Automation, the foundation of Microsoft's integration strategy, enables you to

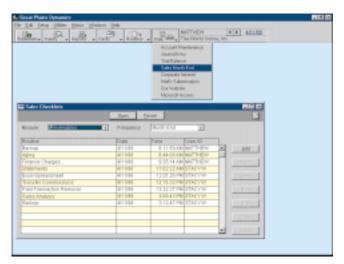
integrate Dynamics and Visual Basic applications with just a few clicks, for improved productivity throughout your organization.

Delivering the power of the Internet to your business



Dynamics securely extends the reach of your financial information and processes worldwide through the Internet. With Dynamics you can easily create your own corporate intranet, and share valuable

financial information with decision makers throughout your business. Dynamics also enables you to offer your established customers the ability to enter their own orders into your Dynamics system, safely and securely, 24 hours a day. The Internet is ready for business, and Great Plains Dynamics delivers the latest technologies first, to ensure you keep your competitive edge.



Dynamics System Manager with Open Access Suite delivers superior navigation through modifiable routine checklists and personalized Work buttons that give you one place to look for all your most common tasks.

Dynamics.View

having to be connected to the accounting system.

Securely extend your Dynamics information through the global reach of the Internet:

Dynamics. View brings the power of your financial information to the Web, making it

easy for your decision makers to get up-to-the-moment accurate information without

Customer Demographics Information

- Decision makers can access information via their Web browsers—no need to have access to the accounting system.
- Dynamics. View enables you to build a corporate intranet so you can securely share sensitive information with those who need it.
- Customer, vendor, product, employee, sales, purchases and corporate financial information is available instantly to authorized users.

SYSTEM MANAGER WITH OPEN ACCESS SUITE

System Manager with Open Access Suite incorporates powerful features that improve efficiency and increase productivity throughout Dynamics. It is the backbone of Dynamics' elegant interface, delivering open access to information and the flexibility to work the way you work, instead of the other way around. The Open Access Suite is a series of products that give Dynamics the most powerful information distribution systems in the industry, from custom reporting to Internet information systems.

System Manager

System Manager is the core of Dynamics, enabling you to easily personalize Dynamics to fit your business:

- Internet addresses and other information can be tracked for customers, vendors, items and employees, giving you an easy way to access home pages, online catalog illustrations and other Internet resources from Dynamics.
- Instant access to the Internet and to your E-mail system can be gained throughout Dynamics, connecting your users with vast online information resources.
- Pictures, spreadsheets and other documents can be attached to records in Dynamics, greatly expanding the kinds of information you can track and making Dynamics a completely integrated part of your business application suite.

Dynamics Report Writer

Dynamics' built-in reporting tool allows you to customize existing Dynamics reports and create entirely new reports using information from throughout the system:

- What-you-see-is-what-you-get report layout makes for fast, easy report generation.
- Streamline reports for each manager to show only the information that's important to him or her.

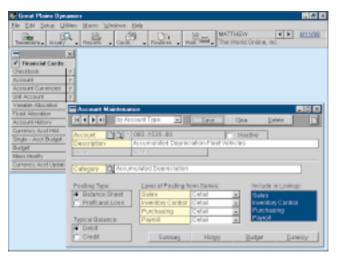
Crystal Reports Professional

Delivers the industry-standard in reporting tools in a package that is both powerful and easy to use:

- Users can create reporting masterpieces in record time.
- Integrated graphing capabilities give you more than 80 customizable graph styles.
- Dozens of powerful report functions are built into Crystal Reports, so you can create both simple and sophisticated reports easily.

Industry-leading connectivity tools

Dynamics takes advantage of the industry's leading integration standards to enable you to seamlessly integrate data between Dynamics and other business applications such as spreadsheets and word processors. By eliminating the re-keying of data and by sharing current, accurate financial information with your other applications, you'll increase productivity, reduce errors and be able to make smarter decisions faster. Together, the System Manager with Open Access Suite solutions deliver the industry's best data access and sharing to you.



General Ledger's expansive account structure offers businesses the flexibility to design data tracking and reporting systems that meet their needs now, with room to grow for the future. Other account information, such as budgets, history and financial summary, are just a click away.

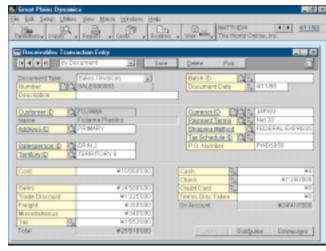
General Ledger

Dynamics General Ledger is the hub for financial information throughout your business. Its flexible account formatting, intelligent transaction processing and sophisticated custom reporting capabilities provide the tools you need to master your financial data.

- Account codes up to 20 characters and 10 segments provide flexibility when designing your chart of accounts.
- Statistical accounts track non-financial information, such as head count and square footage, for sophisticated reporting.
- Standard, recurring, auto-reversing, clearing and "quick-journal" entries make quick work of data entry.
- Unlimited budgets, unlimited years of history enhance analysis.
- Unlimited open fiscal years facilitate adjustments and allow you to create future-year transactions with ease.
- Fixed and variable allocations help manage transactions that affect multiple accounts.
- Subsidiary ledgers such as accounts receivable can post either detail or summary information to General Ledger, giving you control over the level of information you wish to track.

FRx for Dynamics

FRx for Dynamics is a powerful reporting tool that provides comprehensive, meaningful and highly customizable financial management reports. FRx Standard delivers sophisticated financial reporting options, and FRx Advanced adds comprehensive departmental reporting, consolidations, and the ability to link financial reports from outside sources such as spreadsheets and other databases.



Multicurrency Management handles unlimited currencies and exchange rates to help you efficiently record complex multinational business transactions.

Multicurrency Management

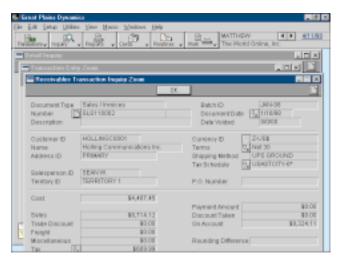
Multicurrency Management integrates with Dynamics General Ledger, Receivables Management and Payables Management to provide comprehensive, FASB-52 compliant multicurrency capabilities for your business.

- Handles an unlimited number of currencies, and unlimited exchange rates can be stored for each currency used.
- Receivables multicurrency capabilities include sales, cash receipts, statements and realized gains/losses, and Payables multicurrency capabilities include invoices, checks and realized gains/losses.
- Transactions can be entered in the originating or the functional currency with on-screen exchange rate translation.
- Exchange rates are tracked by date and time, allowing use of multiple rates per day.

Bank Reconciliation

Bank Reconciliation seamlessly integrates all Dynamics cash, check and credit card transactions, tracks bank account balances and automates the monthly process to reconcile these accounts.

- · Logical, easy to use bank reconciliation process.
- Select single transactions or ranges of transactions to reconcile.
- View key reconciliation summary information, and drill down on individual transactions for added detail.
- Enter book to bank adjustments during reconcile, without having to create a separate transaction.
- Transactions flow to Bank Reconciliation from other modules, plus, users can enter receipts, checks, withdrawals, and increase and decrease adjustments directly in Bank Reconciliation.



Instant access to information is available throughout Dynamics, making it easy for users to get the information they need when they need it. Here, an online audit trail follows a General Ledger journal entry back to its originating transaction in Receivables Management.

Receivables Management

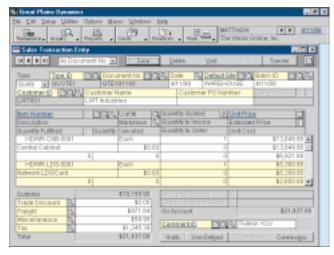
Receivables Management efficiently and effectively tracks customers, manages invoices, processes receipts and prints statements. Detailed customer inquiries and sophisticated sales analysis improve customer satisfaction and increase your competitive advantage.

- Unlimited customer, salesperson and sales territory records gives you comprehensive customer and sales tracking.
- Tracks both cash and credit sales and maintains a complete transaction history.
- · Automatically calculates sales taxes during sales entry.
- Automatically calculates discounts, commissions, account ages and finance charges.
- Tracks sales and commissions by salesperson and territory.
- Tracks NSF payments, returns and voided transactions.
- Prints both Aged Trial Balances and Historical Aged Trial Balances for complete receivables tracking and analysis.

Invoicing

Dynamics Invoicing provides a rich, full-featured invoicing environment for businesses not needing the power of Sales Order Processing. A single-window invoicing process delivers both efficiency and flexibility.

- Complete invoice processing in a single window, with easy access to all related information.
- Customer PO number attached to invoice enables users to retrieve invoices faster.
- Items from multiple locations can be included on the same invoice.
- Multiple payment types can be entered for a single invoice.

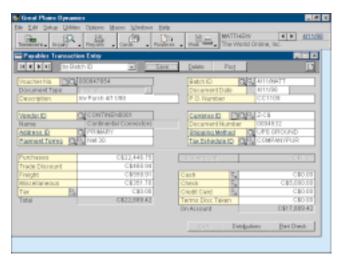


Dynamics' graphical user interface enables users to enter Sales Order Processing transactions in one window, with single-click access to in-depth customer, item, invoice and payment information.

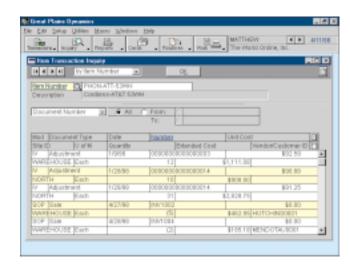
Sales Order Processing with Advanced Invoicing

Dynamics Sales Order Processing gives you greater control over the quality of even the most complex sales cycle, increasing customer satisfaction and improving user productivity. Sales Order Processing uses a "workflow" design to give multiple departments access to the system—from prospect sales to fulfillment—allowing you to create and maintain quotes, orders, back orders, invoices and returns.

- One-window order entry provides quick transaction entry and immediate access to all related information.
- Process Holds allow businesses to define the steps that are needed to complete a sales order and ensure those steps are completed. For example, process holds can be set for credit checks, sales manager review and order fulfillment.
- Document Types allow you to create multiple document "templates" and assign separate business rules for each template. For example, you can create separate templates for wholesale and retail orders, and assign different process holds depending on your business rules.
- Users can start at any point in the sales process.
- Kitting allows you to sell groups of items as single SKUs.
- Inventoried, non-inventoried and drop ship items can be recorded on transactions, and items can be added to inventory on the fly.
- Prospect tracking keeps record of potential customers.
- Powerful "Inquiry IDs" allow you to define very specific queries and save query definitions to use again and again.



Payables Management helps manage cash flow by tracking vendors, recording purchases, printing checks and providing comprehensive reporting. Outstanding functionality and an intuitive graphical interface provide superior payables processing.



Inventory provides six inquiry windows for on-line access to information. Item Inquiry allows users to instantly locate and retrieve detailed item transaction information.

Payables Management

Dynamics Payables Management helps manage cash flow by tracking vendors, recording purchases, printing checks and supplying the accurate, detailed information a business needs to cut expenses and improve profits.

- Handles purchases on account, manual and computer check payments, prepayments, credit memos and returns.
- Maintains a year-to-date history of all vendors and transactions.
- Automatically calculates average days to pay, useful when negotiating terms.
- Prints both Aged Trial Balance and Historical Aged Trial Balance.
- Sorts reports by calendar or fiscal year.
- Tracks distribution accounts for each vendor for precise expense management and analysis.

Purchase Order Processing

Dynamics Purchase Order Processing automates the processes of issuing and managing purchase orders, and the receiving of inventoried and non-inventoried items tracked by purchase orders.

- Handles purchase orders, receivings and drop shipments, updating vendor and item records automatically.
- · Allows purchases for multiple sites on a single purchase order.
- Allows you to modify accepted purchase orders, instead of creating a new order for a few item changes.
- Automatically posts adjustments to General Ledger and Inventory modules to reflect per-unit cost variances between shipment and invoice amounts.
- The shipment and invoice can be recorded separately or at the same time, allowing multi-department workflow processing.
- Purchase orders can be received as a whole, or you can check off each line item individually.
- Provides the ability to drill down from inquiries to originating transactions for instant access to information

Inventory Control

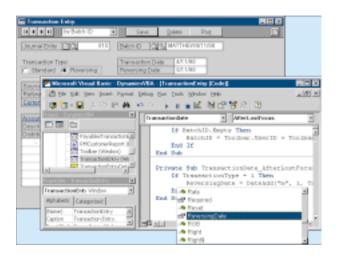
Inventory Control efficiently manages inventory at an unlimited number of warehouse and sales sites, allowing you to reduce excess inventories and improve customer service with accurate inventory levels.

- Allows inventory valuation methods to be set per item.
- Tracks multiple vendors per item.
- · Calculates unit-of-measure pricing.
- Tracks items by serial numbers or lot numbers.
- Customer-level pricing combined with Unit of Measurement pricing delivers powerful pricing flexibility.
- Provides complete physical inventory management.

Payroll-USA

Dynamics Payroll-USA delivers the flexibility and control you need to effectively manage employee pay through sophisticated employee tracking, efficient paycheck processing and comprehensive reporting capabilities.

- Automatically calculates a virtually unlimited number of pay codes, deductions, benefits and taxes for each employee.
- · Automatically calculates accrued vacation and sick time.
- Automatically calculates, prints and posts monthly and quarterly SUTA, FUTA and workers compensation reports, and quarterly 941 preparation reports and forms.
- Allows you to print checks for the next year before completing current-year W-2s.
- Provides instant online access to detailed employee and payroll information, including complete payrun history for current and previous years.

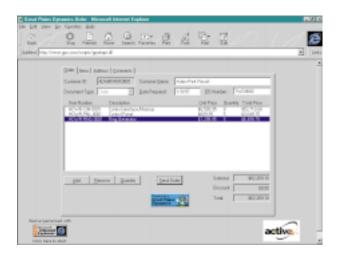


The Dynamics Modifier with Visual Basic for Applications enables you to safely tailor Dynamics to fit your business, incorporating policies, and integrating Dynamics with Microsoft Office, E-mail and other applications.

DynamicTools

Based on Microsoft C++, the DynamicTools customization and development suites deliver an unprecedented level of integration enabling you to take advantage of leading technologies such as VBA, ODBC and COM to personalize and extend Dynamics to fit your business needs.

- Customization Suite tools assist you as you integrate, customize and extend Dynamics using the tools you already know. Without requiring expertise in Dynamics, database or operating systems, you can use Visual Basic 5.0, Delphi or other tools to personalize and extend Dynamics.
- Development Suite tools give you all the necessary tools to develop and integrate large, mission-critical applications while reusing Dynamics' business logic. Use your tools of choice, such as Visual Basic 5.0, C++, other other industry standard development tools to develop your integrated applications.



Using Dynamics Order, part of the Dynamics NetSeries Internet solutions, your trusted customers can easily order items from you directly through the World Wide Web. The order entry process is secure and easy to use, giving your customers another excellent reason to do business with you.

Dynamics NetSeries

The Dynamics NetSeries extends the capabilities of Great Plains Dynamics by securely connecting the accounting system to the entire company and the world.

- Dynamics. View is a business intelligence system that delivers financial information to managers and employees everywhere through a common Web browser interface.
- Dynamics.Order is business-to-business Internet order processing software designed for use by your established customers.
- Dynamics.Merchant enables you to integrate your Internet "storefront" with Dynamics through merchant servers.
- Dynamics.NetApps provide a suite of business process automation applications, such as electronic timecards and purchase requisitions, allowing employees to view and enter Dynamics information via their standard Web browser.



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Over 100 New Enhancements in Dynamics Release 4.0

Suggestion boxes—virtual suggestion boxes, that is—are everywhere around Great

Plains Software. Entries are made when you call technical support, attend training, trade
shows, and user group meetings—whenever you convey ideas to someone at Great

Plains Software that will improve your business success. As a result, our Product

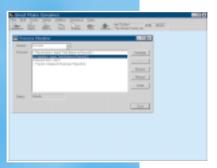
Requirements Team reviewed, analyzed and prioritized thousands of your suggestions to
develop the Dynamics Release 4.0 feature list. As part of your continued enrollment in
the Enhancement Program, we're pleased to present you with this valuable update to
your system which has been designed by you, for you.

The Dynamics 4.0 release reinforces the technology and functionality leadership of Great Plains Dynamics. Our goals for this release are to make significant advances in accounting functionality, reporting and information access, ease of use, productivity and Internet integration.



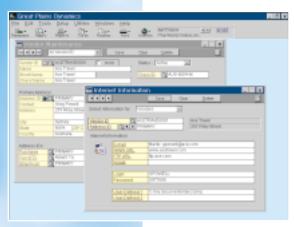
Following is a list of many of the new enhancements available with Dynamics Release 4.0. Interested in getting more detail? Check out the "What's New" section in the online help system for complete details on all the new features.

System Manager



The Process Monitor window helps you to easily remove reports from the printer cue.

- You can selectively remove many reports from the Dynamics Process Monitor that aren't as urgent or that were inadvertently printed.
 Reports that can be removed are indicated with a visual cue.
- Mnemonics, or keyboard equivalent indicators, are on the menu bar, buttons and message windows on all Dynamics windows, increasing productivity and providing easy navigation through the system.
- You can attach OLE notes to any record note in Dynamics, giving you the ability to reference specific documents or images within a note window. For example, you can attach a customer overdue payment notice to a note.



Internet addresses attached to each master record makes it easy to e-mail customers and vendors and reach their websites.

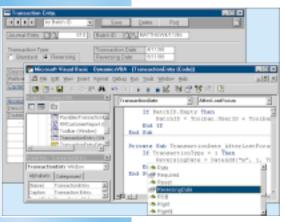
Internet integration is available in several forms. Each user can add an Internet Browser button directly to the Dynamics toolbar, providing quick access to a favorite web page, such as Great Plains Software's homepage or CustomerSource. You also can track your customers' and vendors' e-mail addresses, WWW URL

addresses, FTP URL addresses, and so on, for quick and easy access. In addition, you have the ability to save reports in HTML file format and publish them on your business intranet.

- Each user can set up system fonts and colors for required fields, zoom fields and editable fields. Background colors and scrolling window colors can also be defined per user. A change to the font color and style gives you a visual indication of where zooms are available, providing quick access to detailed information.
- When printing reports to the screen, you can use the Find menu to search for text in the displayed report. For example, if you review edit lists before posting to correct any situations that my be causing error messages like "Account Not Found," you could search for the message online. Note that the search is case sensitive. The Find menu also allows you to find the next instance of your most recent search, go to a previous page and next page, as well as select a page to go to.
- You can print reports from many inquiry windows, providing you with printed information quickly and easily.
- We've expanded the Help menu to provide more information as you need it. The Reports command opens the online sample reports. The Online Manuals command takes you to all of the up-to-date Dynamics manuals in Acrobat PDF format. (Acrobat Reader is provided on your Dynamics CD.) This provides you with the most current manual, and you can review and print pages as needed. Additional commands in the Help menu include Technical Support, which provides information about the support plans we offer, the phone number for support, and a jump to CustomerSource on the web. Business Forms provides information about the compatible forms you can order online. Be sure to use the Advanced Topics command to find the latest technical information regarding the upgrade process. In addition, online help has also been greatly improved by using a more universal help system.

General Ledger

- You can create a new budget identical to an existing budget or identical to an open or historical year.
- You can include monthly and period totals on the Detailed Trial Balance, and the transaction description, source document and transaction source have been added to the report. These report enhancements allow you to easily differentiate between transactions and provides better reporting for reconciling account balances.
- The amount needed to balance a transaction automatically defaults as you tab to the next row, significantly improving data-entry efficiency.
- General Ledger 4.0 will ship with version 5.0 of FRx which includes enhancements to report formatting and viewing.



Dynamics 4.0 General Ledger allows you to track detail or summary transaction information per account.

- You can specify the level of detail per account that a subsidiary ledger will post to a General Ledger account for each Dynamics series. This provides flexibility in determining how much detail you want to track for each General Ledger account. For example, you can track the detail for all expense accounts and track summarized information for Cash accounts.
- You can use the new Budget vs. Actual Inquiry window to compare budget and actual amounts for an account for open and historical years.

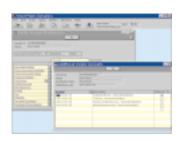
Dynamics.View

 A new Employee object allows you to access check history information, employee master records, employee detail information and Payroll transaction detail information using a web browser. In addition, the Employee object includes a security mechanism to ensure that employees are accessing only the information that pertains to them. An administrator level is available for those supervisors or managers who need access to all employee information.

- You can display non-Dynamics reports and files, such as reports created in FRx or Crystal Reports.
- You can enter Dynamics login information within Dynamics. View, allowing you to access data from multiple companies.
- An administrator can set security for your users or user classes
 to limit the ability to request pages, report or any ASCII or
 HTML file. The security feature allows administrators to set
 security for a group of items or a single item.

Payables Management

- You can print credit documents that were applied prior to check processing on check stubs or remittance forms as separate documents. This provides a more accurate view of the transactions that have taken place for the check being issued.
- Checks for zero amounts will be printed on remittance forms rather than on an actual check, saving you check forms. The information is still printed so you can give your vendors a complete listing of the transactions that have occurred.
- Your credit documents will be displayed as negative amounts on check stubs and remittance forms, providing your vendors with accurate information in an easy to read format.



The new unlimited distributions for purchasing accounts, per vendor, increases data entry efficiency

 Data entry for distributions is improved by providing unlimited default purchase accounts per vendor (because unlimited default purchase accounts can be

assigned to individual vendors). When the default accounts are assigned, they can be set to automatically default on transactions entered for the vendor. You can view and select accounts from a list of purchase accounts assigned to the vendor or all accounts from General Ledger.

- Distributions for the Distribution History Reports are available after posting, allowing access to information that will help reconcile Payables Transactions to General Ledger without having to wait until all vouchers for a period have been paid.
- A new Check Distribution Report has been added, and displays a record of each check and the accounts associated with each voucher the check is applied to. You then can easily identify the expenses associated with a specific check.
- Additional features added to the Historical Aged Trial Balance include: a cutoff date to print transactions; and options to narrow the type of information on the report to exclude credit balances, fully paid documents, documents with no activity, unposted applied credit documents and multicurrency information. The report also has had numerous existing functionality changes to allow the report to accurately display information including applied credits and voided documents. With these features, you have the flexibility to analyze historical detail information more accurately and the ability to print the information you want.
- You can specify a default check format for all checks you'll
 print, which ensures that you won't waste check forms by
 accidentally printing on the wrong forms.

Receivables Management

- In the Customer Payment Summary Inquiry window, you can zoom from the Amount field to detailed information about the transactions that make up the aging period amount.
- Additional features added to the Historical Aged Trial Balance include a cut off date to print transactions on the report and options to narrow the type of information on the report to exclude credit balances, fully paid documents, documents with no activity, unposted applied credit documents and multicurrency information.

- Additional sorting capabilities added to the Aged Trial Balance with Options include sorting by document number, document date or due date.
- Distributions for the distribution history reports are available after posting, allowing access to information that will help reconcile Receivables transactions to General Ledger without having to wait until the transactions are in history.

Payroll

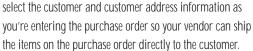
- You can easily void posted payroll checks using the new Void Payroll Checks window.
- Using the new Employee Mass Update window, you can update employee information, such as pay rates or benefit amounts, for a group of employees, saving you time when multiple employee records require the same change.
- Similar pay codes are combined on the check stub instead of listed separately, and deductions and benefits are printed on the check stub even when no amounts are withheld.
- Additional sorting options are available when printing checks (including employee last name) and the last name can be used as a secondary sort when sorting employee checks by department or class.
- When modifying a pay rate, you can update all pay codes based on the pay code you're modifying, saving time if the based-on pay codes need to be modified too.
- When setting up a new pay record, you can default the pay rate from the company or employee pay record, speeding setup time.
- Dynamics now prevents you from accidentally entering invalid or duplicate Social Security numbers.

Purchase Order Processing

- You can enter and receive non-inventoried items on purchase order transactions. You also have the option to add those noninventoried items to your inventory as you enter them.
- You can receive items that aren't included on a purchase order, which means you don't need a purchase order number to update Inventory and Payables Management when receiving shipments.
- You can use the new shipment to invoice matching feature to automatically create General Ledger entries for goods received without an invoice, keeping General Ledger in balance with

Inventory. Also, you can automatically post any necessary adjustments in Inventory and General Ledger to account for cost variances between shipments and invoices.



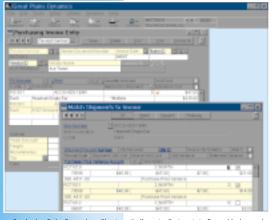


 You can view all outstanding purchase orders for a specific item or range of items in the Purchase Order Processing Item Inquiry window, providing you with information you need to quickly check the status of your orders.

- Several reports have been added to Purchase Order Processing:
 - The Purchase Order Analysis Report can be used to compare promised and actual receiving dates, as well as compare purchase order and invoice costs.
 - The Invoice Cost Variance Journal can be printed while
 posting an invoice, and shows the purchase price variances
 between the shipment and the invoice. This report also
 shows the adjustment amount that's posted to General
 Ledger for items sold at a previous cost.
 - The Received/Not Invoiced Report shows which purchase orders have shipments that haven't been fully invoiced. Use this report to determine which vendor to expect invoices from for goods that were shipped to you.
 - The Shipment/Invoice Matching Activity Report lists the invoice line items and indicates which shipment receipts were matched to them.

Inventory

 In the Purchase Receipts Inquiry window, you can zoom from the Receipt Number field to transactions originating in Purchase Order Processing, Inventory, Sales Order Processing or Invoicing.



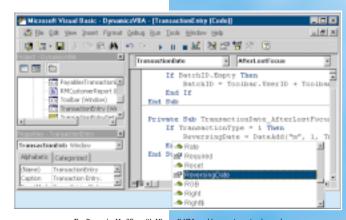
Purchasing Order Processing will automatically post adjustments to General Ledger and Inventory to reflect per-unit cost variance between shipment and invoice amounts.

Dynamics.Order

- You can choose to display customer-specific prices, so customer price levels you've set up in Dynamics will be reflected in the prices that customers see when using Dynamics.Order. For other customers that you don't provide with customized price lists, you can still display one general price list.
- You can use the new Salesperson Login page for salespeople in your company to place orders for customers using Dynamics.Order. Salespeople can be set up with an ID and password for access to Dynamics. Order, and then select the customer ID for whom the order is being placed from a list of the salesperson's assigned customers. The order, including commissions, will be tracked for that salesperson in Dynamics.
- You can delete orders in the Order Confirmation page, if you need to delete an order once you've placed it.

Dynamics Modifier

· Microsoft Visual Basic for Applications (VBA) is now embedded in Dynamics as an integrated component of the Dynamics Modifier module. You can more easily integrate Dynamics with customer-specific or industry standard applications without needing a full



The Dynamics Modifier with Microsoft VBA enables you to customize and integrate Dynamics to meet your business needs.

development environment. You can add user-defined forms to Dynamics, add user-defined business logic, take advantage of the ActiveX component and use COM to integrate to other applications, as well as many other features of VBA.

Dynamics Report Writer

 You can use VBA to customize reports, if you've also purchased the Dynamics Modifier, and use all of the VBA functionality for changing your reporting capability to accurately meet your needs.





When running these desktop movies, a window will appear which looks like a VCR control panel. Use the Play/Pause, Rewind, Fast Forward and Exit buttons to control the movie. All movies have an audio track which requires a sound card. Movies are currently available for Windows only.

System-Wide Features

Dynamics Release 4.0 system-wide features, including graphical interface, ease-of-use and documentation improvements.

Distribution Modules

New features added to Inventory and Purchase Order Processing.

CustomerSource

Preview CustomerSource, a secure area of the Great Plains Software corporate website that gives you 7 x 24 access to technical support, up-to-date documentation and product information.

Core Accounting Modules

New features in General Ledger, Payables Management, Receivables Management and Payroll.

Modifier with VBA

Part One Part Two

Utilize Visual Basic for Applications to seamlessly integrate with virtually any application and to make modifications to Dynamics windows.



Dynamics Evaluation Software

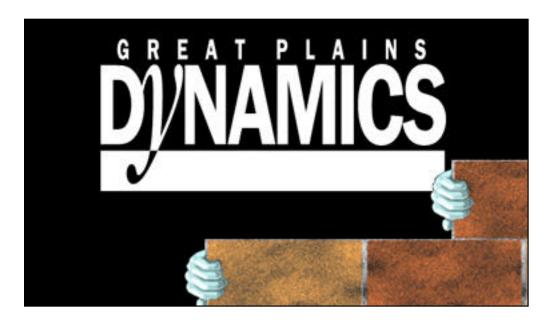
Dynamics 4.0 boasts more than 100 feature enhancements which improve ease of installation, implementation, and overall system management capabilities. Release 4.0 further increases accounting functionality, provides improved reporting and information access, delivers additional Internet integration and adds new tools for customization and integration.

Back to Main



The First 4 Years Screensaver

Tired of the same old screensavers? Add a new look to your desktop with the Dynamics First 4 Years screensaver, a lighthearted look at breaking down barriers.





Dynamics Game

In honor of the First 4 Years celebration, we've created a special Dynamics Game. This multimedia puzzle is a fun way to learn about Dynamics' worldwide leadership.

